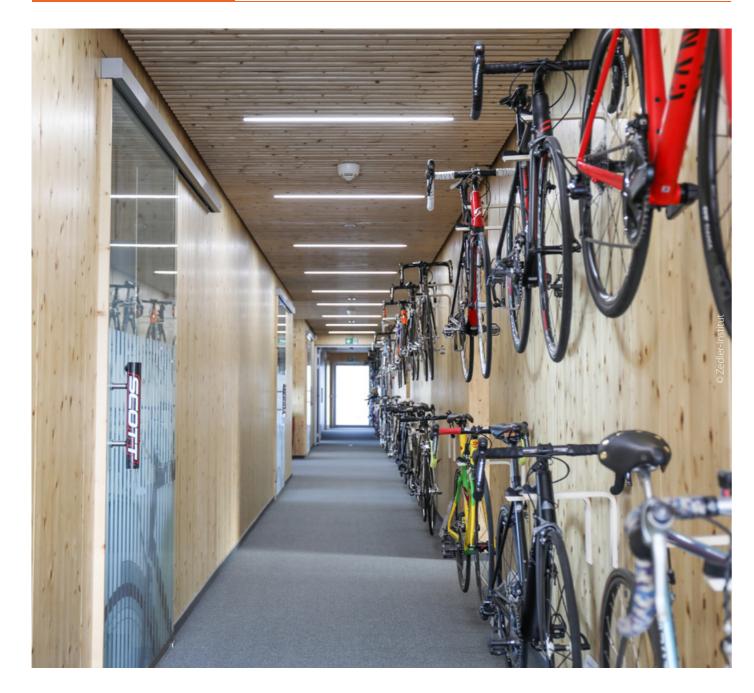


Issue 2019/2020

zedler-Gruppe
Technology and Passion for Bicycles



The present first elaborated sustainability report is not yet based on a reporting framework. It is based instead on facts and issues relevant to the Zedler-Group. It was important to us to evaluate the measurements and countings made on our own as well as the bills of the service providers and not to rely upon the prospected parameters of the manufacturers.

For the elaboration of the second sustainability report which will follow, various frameworks will be considered before selecting among them the one matching perfectly the Zedler-Group issues.

### Dear Readers,

Sustainability in the cycle industry - isn't that a matter of course?

It is correct that many sustainable properties are attributed to the actual product (bicycle), but it doesn't mean automatically that its production is actually eco-friendly and resource-saving. Our understanding of sustainability goes beyond!

Our target is not only to make bicycles and e-bikes more user-friendly, more endurable and thus safer, but also to operate a business that takes as little from nature as possible.

Freely based on the originally Swabian motto "Don't talk, just do it" we have lived the topics conservation of resources, recycling and internal mobility from the early days of the Zedler loss adjusting agency in 1993. The new KFW 55 company building that was projected with a clearly visible cradle-to-cradle approach from 2014 on and which was occupied in 2017 makes the resource-saving management at Zedler-Group visible to the outside with plenty of wood and rough materials. No fossil fuels, but electricity from hydropower or an own photovoltaic system instead as well as recycling paper and re-using of packaging materials are basic topics that we have long since settled and implemented.

Nevertheless, we do not rest on the current status quo, but continue improving for example the use of the process waste heat of our compressors and minimising still available leakages in our compressed air supply system. In percentage terms we are already significantly below the average but aiming at the least possible loss.



Our approach to our new building including innovative technology and the entire monitoring was made with the same precision and passion with which we perform tests, establish technical documentation and expert's reports.

The present sustainability report is the beginning of visualising and monitoring our concepts and their realisation in the company in a transparent way. There is still a lot to be done for us!

With the regular preparation of sustainability reports we therefore hope to obtain important impetus for improving ourselves even further and to render our employees still more enthusiastic about comprehensive sustainability.



Graduate Engineer Dirk Zedler Founder and Managing Director

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 $\ensuremath{\text{@}}$  Text, concept, photos and graphic design

Zedler – Institut für Fahrradtechnik und -Sicherheit GmbH www.zedler.de

Edition 1.1, February 2020

Lea Heinle is a student intern of the dual studies programme realising the practical part of her studies at Zedler-Institut. As a sustainability representative, she is among other things responsible for the issues environment and data recording as well as for the monitoring of the more than 70 measuring points in the building.

This field also includes the present first sustainability report which was elaborated together with managing director Dirk Zedler, because environmental consciousness has top-level priority at Zedler-Group.





The graphic presentation of the present sustainability report was made by Kirsten Krümmel, media designer at Zedler-Institut.

The entire team is responsible for the realisation of social commitment and the observance of ecological and sustainable regulations.

The team's supporting contribution of knowledge and data also rendered possible the elaboration of the present sustainability report.

0% of photos, texts made available by agencies and brochure values

100% Zedler-Group team work



zedler-Gruppe zedler-Gruppe
[2] Technology and Passion for Bicycles Technology and Passion for Bicycles Technology and Passion for Bicycles

## 1989

Thesis on carbon.
Optional subject
during the
studies: nonconventional
energy
engineering.

### 1987

Construction of the first disc wheel cover made of GFRP (glass-fibre reinforced plastics).

## 1991

Completion of studies as a graduate engineer. Dirk Zedler is employed business manager of a large cycle shop.

# 1993

Foundation of Ingenieurund Sachverständigenbüro für Fahrradtechnik in Ludwigsburg.

## 1994

Public appointment and swearing in of Dirk Zedler as an expert for bicycles at the CCI Stuttgart.
Construction of the first stiffness test stands for bicycles.

**SINCE 1995** 

bicycle components.

Drawing up of trend-setting

instructions for bicycles and

# **SINCE 1996**

Critical bicycle technology journalism.

### 2004

First company in Baden-Wuerttemberg to take on trainees for the job as bicycle mechanics.

## 2007

20th TV shooting: The German channel Kabel 1 brings Dirk Zedler as a bicycle expert and thus as an expert on German TV.

## German TV.

Extension of the production capacities for bicycle test stands due to an increasing demand for zedler.de test stands by customers in Germany, Europe, the USA

2010

institute.

### 2016

Foundation of GDFS – Gesellschaft der Fahrrad-Sachverständigen mbH. Ground breaking ceremony for the construction of the new, energy-efficient and employee-friendly company building.

Third trainee position is created within the Zedler-Group for the job of a digital and print media manager.

## 2018

Official inauguration of the innovative company building with Transport Minister Winfried Hermann, Mayor Werner Spec, Bernhard Lange (Presidium Member of the German bicycle association ZIV), Albert Herresthal (Managing Director of VSF e.V.), Dr. Gudrun Zuehlke (Chairwoman of ADFC e.V. Baden-Wuerttemberg) and Thomas Musch (Chief Editor of road bike magazine TOUR and MY BIKE).

## 2019

All in all 26 permanently employed team members and up to 40 freelancers work for Zedler-Group.

## 2017

Move into the new building, partly still in construction

## 2014

One of the first companies to take on trainees for the job as two-wheeler mechatronic technicians, subject bicycle, in Baden-Wuerttemberg, Germany. Extension of the public appointment and swearing in of Dirk Zedler as an expert for bicycles and electric bicycles.

and Asia.

1997

Development of test methods for the testing of bicycle frames

made of carbon

after accidents.

2001

Recruitment of

the first full-time

employee.

2012

Development of

for pedelecs.

Foundation of Zedler - Institut für

Fahrradtechnik und -Sicherheit

teaching established, therefore

permission to use designation

GmbH. Proof of research and

specific testing systems

2013

The first Zedler-Institut

newsletter is sent

to more than 1,000

specialists from the

bicycle industry.

SUSTAINABILITY REPORT 2019 / 2020 SUSTAINABILITY REPORT 2019 / 2020

# **COMPANY PRESENTATION**

Zedler-Group is active in the fields:



Technical documentation



Testing technology and services



Expert's reports/loss analyses

The business fields are subdivided as follows, whereas the loss adjusting agency is exclusively active in the field of expert's reports for the courts:

[6]



Zedler - Institut für Fahrradtechnik und -Sicherheit GmbH



GDFS - Gesellschaft der Fahrrad-Sachverständigen mbH



Sachverständigenbüro für Fahrradtechnik Zedler (Loss adjusting agency)

Since the foundation of the company in 1993 we have set the pace for progress in the cycle industry and for the perception of the bicycle as a serious means of transport and asset. In those days, company founder Dirk Zedler was a pioneer in this field. Sustainability with regard to bicycles was not an issue in the 1990s. As a successful triathlete in his age group and everyday cyclist since 1984, Dirk Zedler knew about the advantages of the bicycle in the full spectrum and believed in its potential as a sustainable means of transport of the future.

Zedler – Institut für Fahrradtechnik und -Sicherheit GmbH is part of Zedler-Group which has accompanied the technical development of the bicycle in terms of comfort, safety and user-friendliness as well as the perception of the courts and the insurers for 25 years and more. We want to bring more people on the bicycle by better bicycles and to make the bicycle a product avoiding as much waste as possible by a longer service life.

For this purpose we operate in the 5 business fields:

- Preparation of bicycle reports, accident reconstructions and loss analyses for the courts, insurers, manufacturers and private individuals not only in Germany, but all over Europe, in the USA as well as worldwide.
- Development and building of scientifically-based, practice-oriented testing systems (test stands, control and analysis software) for bicycles, pedelecs, cargo bikes and individual components for our own laboratories and for manufacturers worldwide.
- Testing services as consultancy for bicycle and component manufacturers. In our own test laboratories we accompany the development of bicycle frames and components from the prototype to the market launch. With our testing systems we perform this by going beyond the currently incomplete and - from our objective point of view - insufficient international standards (DIN, EN, ISO).
- » Technical documentation, e.g. concept, preparation and (stipulated) printing of EN and ISO-compliant user manuals for bicycle and pedelec models of all kinds in more than 40 languages. Several times, the user manuals were awarded test winner, e.g. by the German foundation for comparative product testing (Stiftung Warentest). Risk analyses, declarations of conformity etc. for pedelecs from the Zedler-Institut passed the state authorities of many countries without initial suspicion.
- >> Publication of findings from expert's reports about defective component principles, insufficient manufacturing processes, incompatible assembly groups or mounting deficiencies in the leading special-interest press (such as for example BIKE, EMTB, Eurobike Daily, Freeride, MY BIKE, TOUR etc.)

Presentation of research findings during lectures and speeches at the leading conferences of the industry as well as during professional training, e.g. the German federal school for twowheel technology, and further training of employees of bicycle manufacturers, wholesale companies and specialist retailers.

With these publications we provide a continuous increase in the quality awareness of the cycle branch and their users. We herewith not only raise the bicycle's safety level, but also its user comfort level and ensure an improved exploitation of its potential. Bicycles and pedelecs are thus recognised and used as attractive mobility alternative for the broad population.

In short: We offer (almost) everything with and around bicycles except from building, repairing and selling them.

zedler-Gruppe zedler-Gruppe [7]

# **AWARDS AND PRIZES**



### 2020

Certification building in operation is currently passed by aiming at the highest "platinum" award level.

The building is climate-positive and even the business operation is climate-neutral! Official valuation and awarding of the certification is scheduled for the weeks to come.



### 2019

City Cycling campaign: "Most kilometres per employee" and fifth place for "Total kilometres", presented by Mayor Michael Ilk, City of Ludwigsburg



## 2018

Prize winner "Grand Prix of Small and Medium Business" of Oskar-Patzelt-Foundation under the patronage of Baden-Wuerttemberg's Minister for Economic Affairs, Work and Housing Dr. Nicole Hoffmeister-Kraut



### 2018

Prize winner of VSF..Ethics Prize of the cycle industry for the future-oriented, ecologically well thought out new company building in the Swabian city of Ludwigsburg



## 2016

Award as one of 5 finalists from Baden-Wuerttemberg in the competition "Grand Prix of Small and Medium Business" 2016 of the Oskar-Patzelt-Foundation



### 2016

Award as Top Ten Company within the state prize for young companies of L-Bank, presented by Baden-Wuerttemberg's Minister President Winfried Kretschmann

### 2015

Award as a "Hero of the new mobility" for graduate engineer Dirk Zedler by Baden-Wuerttemberg's Minister of Transport



### 2014

Finalist at the "Business Award for the Environment" in the category "Trade and services", Baden-Wuerttemberg's Ministry of Environment, Climate and Energy Economy



### 2014

Prize winner "Medium-Sized Company Award for Social Responsibility" Baden-Wuerttemberg's Ministry of Finance and Economy and Caritas



### 2011

Prize winner: Statewide competition award "Baden-Wuerttemberg's most bicycle-friendly employer" of the German Environmental Management Association (B.A.U.M. e.V.), presented by Baden-Wuerttemberg's Ministry of Transport and Infrastructure





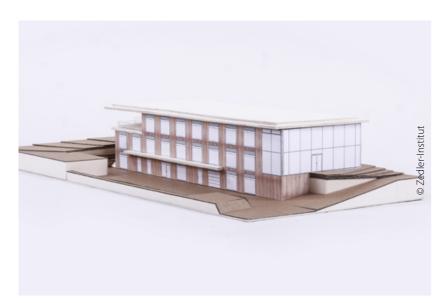
## 2009/2013

Award by German health insurance company AOK in their "Bike to work" initiative





# **ENERGY-EFFICIENT BUILDING**



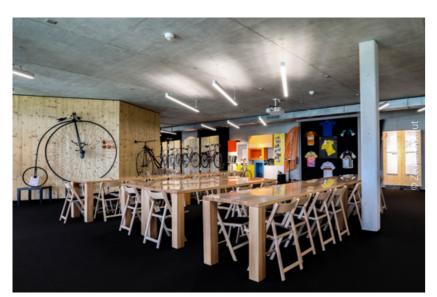
The start of the construction of the new energy-efficient company building in 2016 was another huge step forward towards the issue of sustainable management. With the new building Zedler-Group intended to set an exclamation mark for (electric) bicycles and the smart merger of real estate and movables in the automotive region.

The company building reflects the holistic approach of the environmental protection and adds the final sustainable touch to the company.

The new future-oriented energy-efficient building of Zedler-Group represents what is yet to come. With its details, such as pedelec and car service station and a photovoltaic system on the roof, the new company building stands exemplarily for a change in energy and mobility. Electricity must be generated in a decentralized way and stored in the batteries of the electric vehicles and e-bikes.

**»** 26.5% of the total area of the company premises is covered by the roof area with a photovoltaic system. The rainwater collected in this area is channelled into the cistern





Everyone knows that you never stop learning, but for us in the rapidly developing world of bicycles it is more topical than ever. For this very reason we created a platform for training events and seminars in a bicycle-friendly atmosphere in Ludwigsburg. This seminar area is used to pass on bicycle-relevant topics as well as to explain and inform about the aspects of sustainable working at Zedler-Group.

The seminar facilities including an integrated museum with more than 200 historic bicycles covers nearly one third of the total building area. Pauses and discussions about what has been learned are held on a 150 sqm large terrace with a view on nature.

# FRIENDLINESS TOWARDS INSECTS



During the construction of the building it was important for us to create the area as closely to nature as possible. The garden around the new company building was planned and realised as an orchard meadow with native crop plants and an insect-friendly NABU-certified meadow.

Right in the middle of the orchard meadow a big insect hotel was built in 2018. It offers space to various species.

The green area of the company premises covers 49.5%

The courtyard area including parking spaces covered with water-permeable open joint paving blocks covers 24% of the total area

>> Excluding the bicycle parking with green roof no more than 26.5% of the total area is built on



Roof drainage into the cistern.

**»** 0% of rain water into sewerage

zedler-Gruppe zedler-Gruppe
[12] Technology and Passion for Bicycles Technology and Passion for Bicycles [13]

# **CRAFTSMEN - LOCAL**



For the construction of the new company building we chose nearly exclusively craftsmen in our region located at distances of max. 25 kilometres.

One of the craftsmen involved in the interior fittings of the building cannot be marked in the above map. Schäfer Trennwandsysteme GmbH is located in Horhausen (Westerwald).

### 1 Ludwigsburg

Elektro Negele GmbH
Kelzenberg + Jahnke Freie Architekten
Kirnbauer Bau- und Möbelschreinerei GmbH
Eberhard & Manfred Kuch Gartengestaltung
Gebr. Lotter KG
S. & B. Massa Brandschutz
NOZ Elektrotechnik GmbH
Raumausstattung Jung
Yll Osmani

### 2 Asperg

Gutjahr Service GmbH + Co KG KEE Klima- & Elektrotechnik Erdmann GmbH Negele Küchenprofi GmbH

Remseck

Rossi GmbH

4 Benningen a. N.

Schlosserei Klein

6 Bietigheim-Bissingen

Geotechnik Südwest Frey Marx GbR Schäuffele Büro für Vermessungswesen

6 Ingersheim

Esposito Isolierungen GmbH

Pleidelsheim

Gustav Schüle Bauunternehmung GmbH & Co. KG

8 Erdmannhausen

Sanitär Stiegler GmbH

Korntal-Münchingen

W. Arnold Stuckateur GmbH

10 Waiblingen

Mehne Bauphysik Ingenieurgesellschaft mbH

1 Stuttgart

ED Stuckateur GmbH QUBUS – Planung und Beratung Oberflächentechnik GmbH Wulle Lichti Walz GmbH Mayer Zeltwanger GmbH

Leonberg

Neunaber Fliesen GmbH

Bönnigheim

Hagenlocher GmbH

Beilstein

Egon Hägele GmbH

Ilsfeld

Fischer + Weimar Holzbau GmbH Soyez Stuckateur GmbH

16 Neuhausen a.d.F.

Thyssenkrupp Aufzüge GmbH

# **SUPPLIERS - AWARDED**

When selecting our suppliers it is important to us that their business management ist ecological and socially compatible. Many of our suppliers have already been awarded for their sustainable and ethical business management.

For example:

### **Ensinger Mineral-Heilquellen**

Among others regional prize winner "Business Award for the Environment"; "Medium-Sized Company Award for Social Responsibility", both in 2014



### Interstuhl-Büromöbel

I. a. regional prize winner "Business Award for the Environment" in 2010



### **Luchterhand Bio-Catering**

I. a. also member of UnternehmensGrün e.V. and also signatory of WIN-Charta, certified organic cooking



#### **Mader Druckluft**

I. a. regional prize winner "Business Award for the Environment"; Top 3 German Sustainability Award in 2015 and 2018



### Olymp

Zedler corporate wear, i.a. climate-neutral company headquarters and only at 5.5 km airline-distance from Zedler-Group



#### Sick-Messinstrumente

I. a. regional prize winner "Business Award for the Environment" in 2014



### Vaude

Zedler corporate wear, i. a. no. 1 in the ranking of sustainability reports 2019, regional prize winner "Business Award for the Environment"; German Sustainability Award 2015



### **Gmähle-Scheel Print-Medien GmbH**

We select print shops on the basis of ecological criteria. Our print shop is located in the region and uses eco-friendly paints, lacquers and printing processes (FSC-paper). The print shop is located in Esslingen which is in the vicinity and therefore from the region. We do not plan any changes, even if this means higher costs compared to other suppliers, e.g. from the Far East.



WURZEL Mediengruppe

Companies for Quality

# **BICYCLE PROMOTION – A SUCCESSFUL CONCEPT**



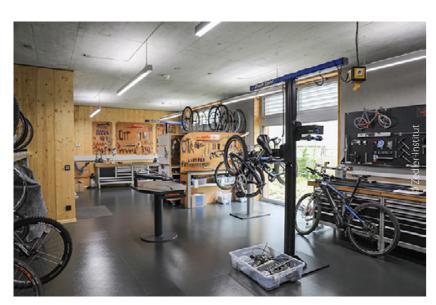
Cycling of the employees has been promoted and optimized by the infrastructure since the foundation of the company. When designing the new company building particular importance was paid to providing an optimum cycling infrastructure. It starts with a bicycle parking located directly adjacent to the entrance of the company building. Besides its high bicycle capacity the bicycle parking also provides numerous charging possibilities for e-bikes. In the parking which is also chip secured there are tyre pumps, chain oil and cleaning rags.

Just a few steps from the entrance adjacent to the bicycle parking there are two spacious change rooms with many high-quality showers, lockers as well as towels. The change rooms and one well-aerated drying room for the clothings heated by the compressor exhaust air are further elements in the building to lower the barriers of commuting by bike.

For this reason most of our employees commute by bike throughout the year.







In addition, the building includes a spacious bicycle workshop where the employees can have their bicycles checked in regular intervals and repaired, if necessary.

Especially in winter everyone has the opportunity to make their bicycle winter-proof.

Either the employees do it on their own or they ask the apprentice to do it.



Company bikes/pedelecs are available on loan to all employees. There are also several different types of bikes for short trips into the city, for example during the break. The company bikes that are available to our employees are always current, state-of-the-art products. Particularly in the case of e-bikes this means a high motivation for the employees, as technology is developing at a rapid pace presenting a still more efficient alternative in mobility.

When buying individual bicycles, employees also benefit from the favourable purchase prices of the company.

The increased use of the pedelecs leads to a significant reduction of CO<sub>2</sub> and particulate emission, a particularly important measure in the metropolitan area of Stuttgart.

For this reason new space for cargo pedelecs was created with the new building and the bicycle parking and a company cargo bike was purchased with the move into the new building. With this cargo bike courier journeys can be performed yet more consequentially by bike. Our cargo bike as a matter of fact replaces a company car.





But we not only motivate our own employees, but also convince our stakeholders of the alternative in terms of mobility by taking several measures.

Besides the already described seminar area created in the new building for bicycle-related seminars, a tandem was also purchased. Visitors are picked up by this tandem from the railway station. On the occasion of events we inform the organisers and the participants about sustainable alternatives in terms of mobility, such as the availability of bikes and pedelecs at rental stations close to the railway station.

Zedler-Gruppe
Technology and Passion for Bicycles

Zedler-Gruppe
Technology and Passion for Bicycles

through the surrounding region of Ludwigsburg

# **WATER CIRCULATION – FRESH WATER HALVED**

48% of rain water in the total water consumption

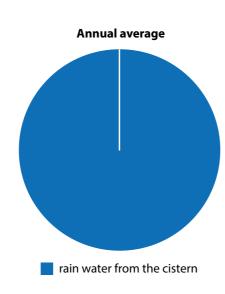
100% of rain/cistern water for toilet flushing, bicycle cleaning, garden watering and corporate fountain

of fresh water supply into the cistern

83,160 litres of cistern water use

The rain water of the entire roof surface is collected in the cistern to supply the toilet flushing, the garden watering, the bicycle cleaning and the corporate fountain.

The court yard and parking of the company building are covered with Stuttgarter Sickerstein, i.e. open joint paving blocks. They allow rain water to seep away slowly into the ground. In case of excessive quantities of seeping away water through the open joint paving blocks there are additional infiltration ditches under the parkings. In this area the water running through the ditches is guided into the ground and added to the ground water.

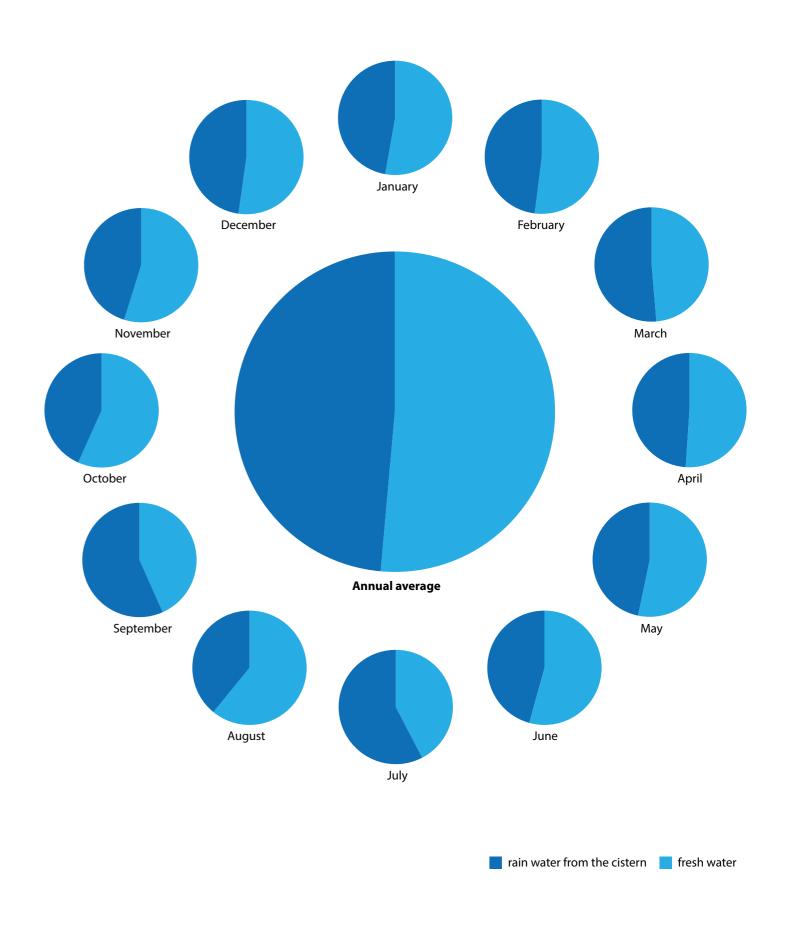




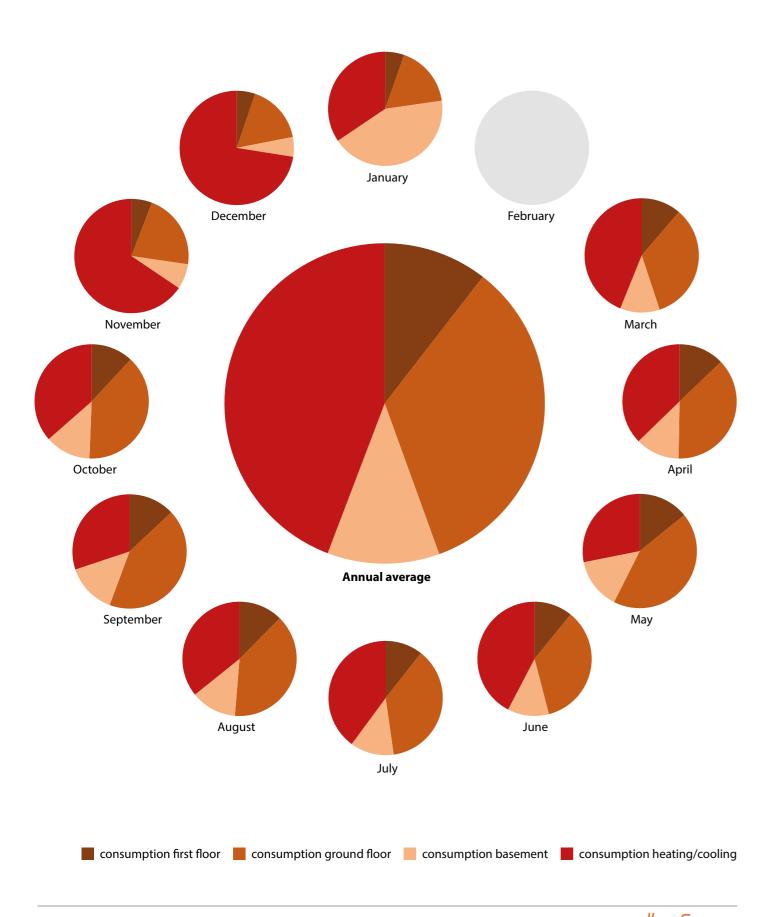
Rain water cistern (two times 5,000 l) prior to installation



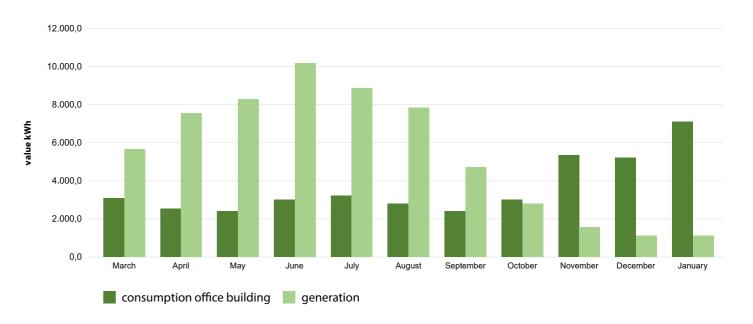
Rain water cistern after installation

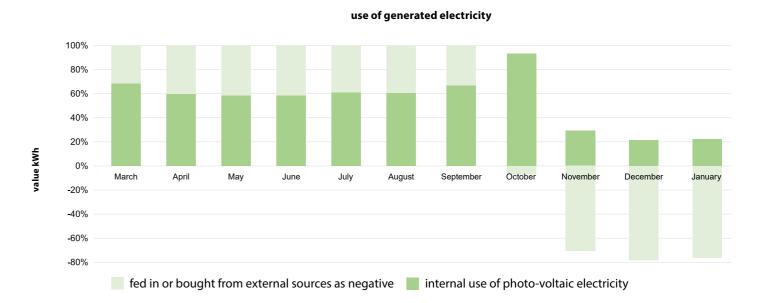


# **ELECTRICITY EXCLUSIVELY IN THE BUILDING -**



# **CLIMATE-POSITIVE**

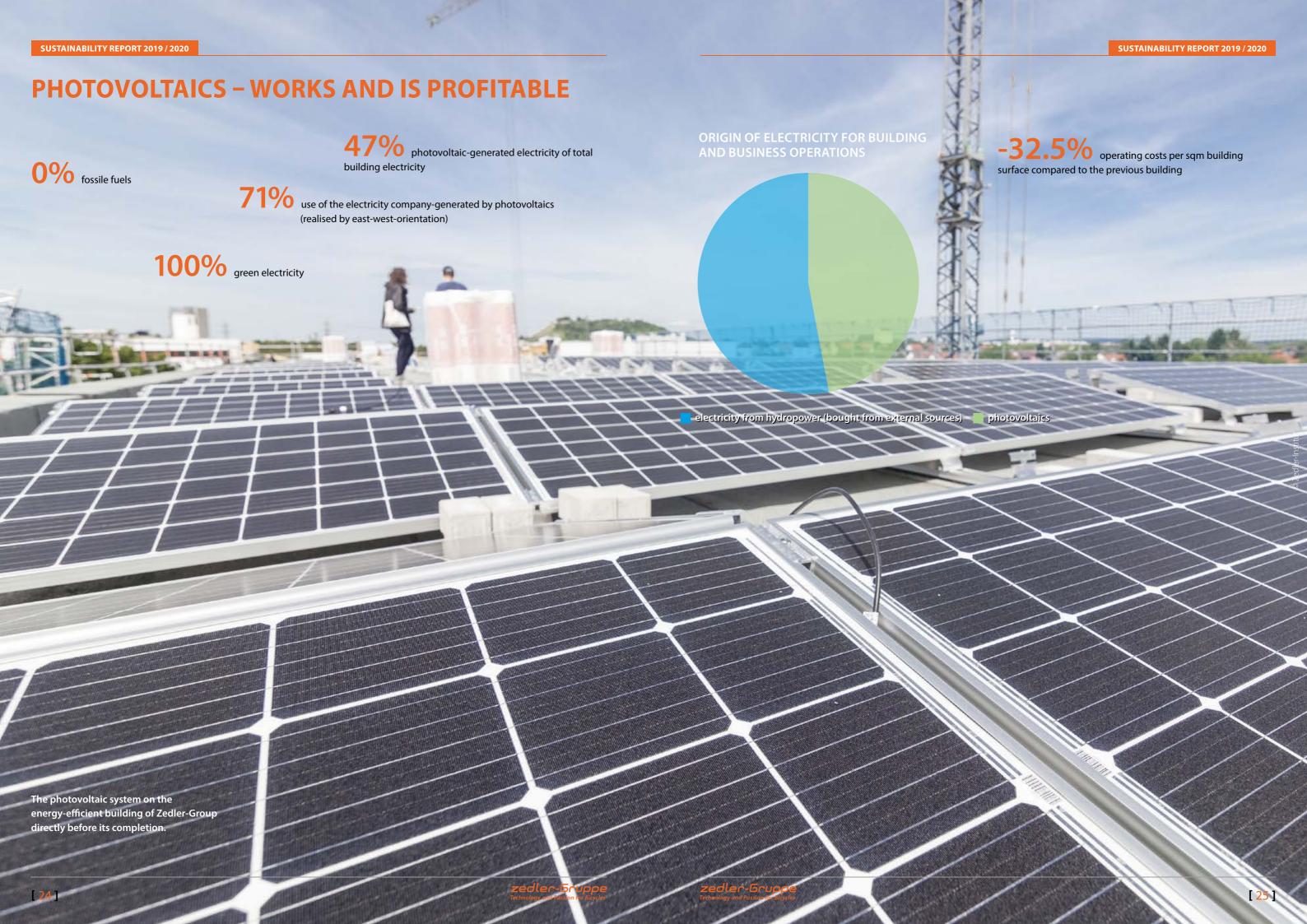


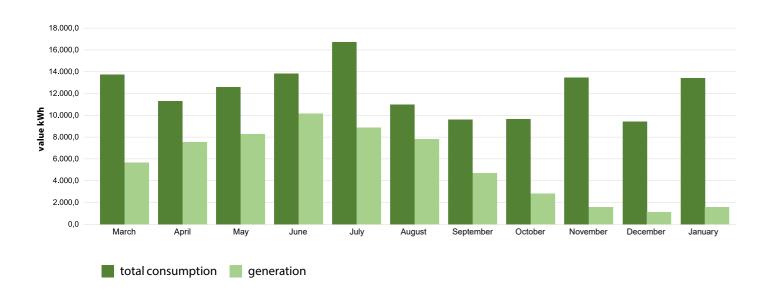


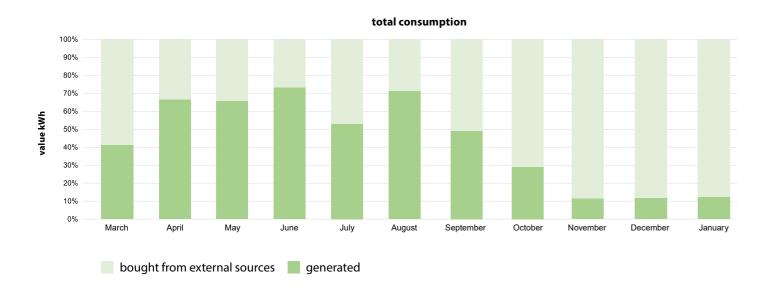
For February 2019 (see graphics on page 20) the recording is incomplete. Following this first data recording further dial gauges were installed to enhance a more detailed recording and analysis. The analysis therefore starts from March 2019 on.

The building itself excluding test operations is climate-positive, as the excessive company-generated photovoltaic electricity is fed into the power grid.







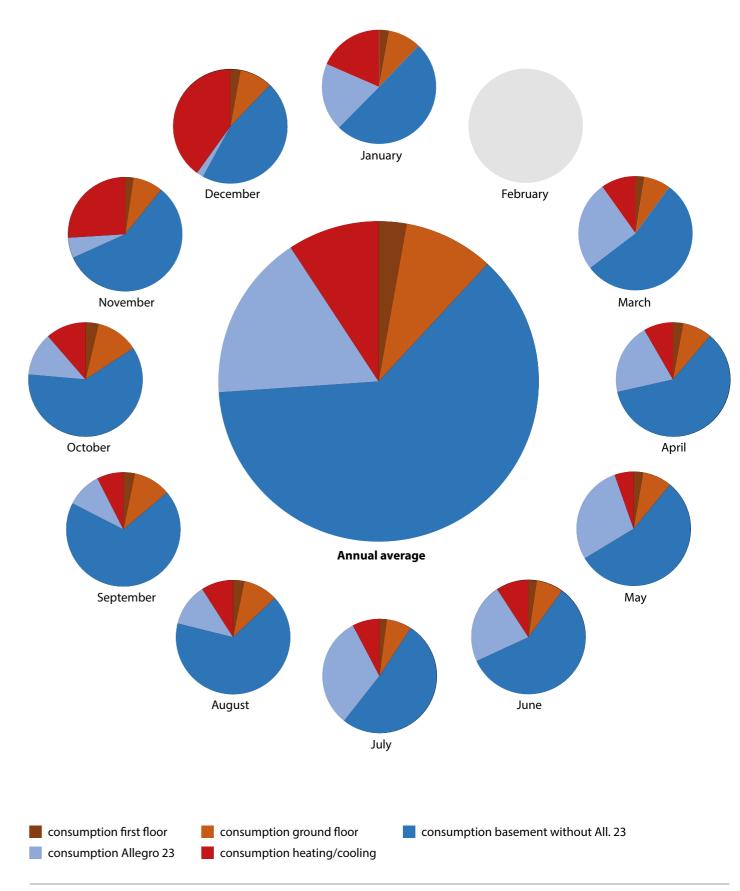


For February 2019 (see graphics on page 25) the recording is incomplete. Following these first data recordings further dial gauges were installed to enhance a more detailed recording and analysis. The analysis therefore starts from March 2019 on.

The building including test operations and test laboratory with compressed air processing is climate-neutral, as the electricity required in addition during days with less sunlight and bought from external sources is also CO<sub>2</sub>-free. It is obtained from the electricity plant EWS Schoenau generating their electricity mainly from hydropower.



# **OPERATIONS - CLIMATE-NEUTRAL**



[ 27 ]

# **COMPRESSORS – LEAKAGES MINIMIZED**

In performing our regular internal leakage detections by means of a specific ultrasound unit we were able to significantly reduce the leakages by about 90% with the initial scan of the network in the entire building alone.

Due to the fact that there are static as well as dynamic testing systems loosenings in the compressed air system may occur during the test operations. For this reason this system is checked by employees every 3 months. The static ring line is checked every 6 months.

Compressed air check every 3 months

Loss in the network less 10% (common value throughout Germany 15–80%, source: Fraunhofer-Institut)

Compressed air supply with a central, higher-level control actuating the need-based or the individual torque-controlled energy-efficient screw compressor(s).

100% of controlled compressed air supply.

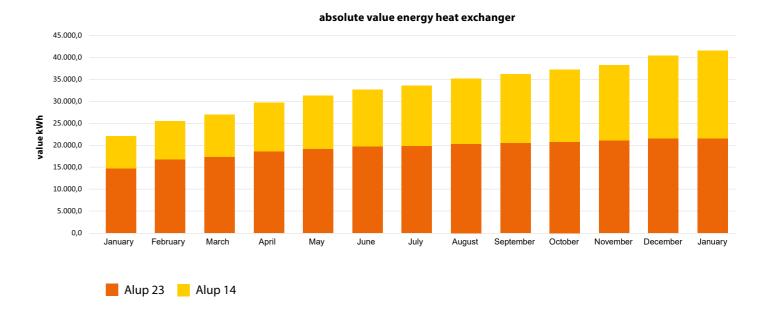
Savings of energy definitely great, however not quantifiable.

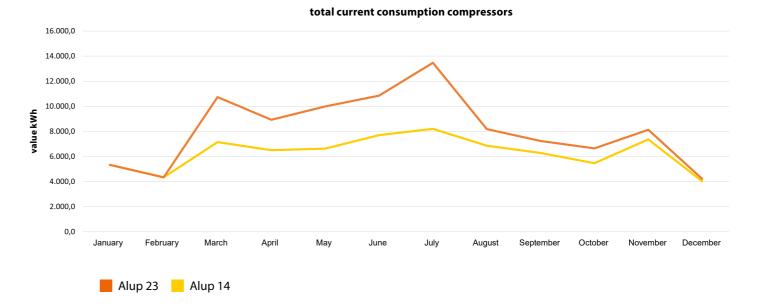
Heat exchangers cool down the compressors and heat dish washer and service water as well as the heating.

Up to 50% of re-collected energy during the winter months



# **COMPRESSORS – PROCESS WASTE HEAT USED**





Zedler-Gruppe Zedler-Gruppe
Technology and Passion for Bicycles Technology and Passion for Bicycles

[28]

# **MILESTONES TESTING**

### 1994

Construction of the first test stand for bicycles for TOUR – Europas Rennrad-Magazin Nr. 1 (Europe's road bike magazine no. 1), sparking off the stiffness tests for sports bicycles, coining the term STW (stiffness-toweight factor).

### 1997

Development and use of zedler.de testing systems for the testing of bicycle frames made of carbon involved in accidents for the drawing up of expert's reports.

### 2002

Extension of the Zedler test laboratory by further test stands: fork stiffness, test stand frame precision, test stand hardness, roller type test stand.

### 2006

A new frame testing system measuring comfort is developed and presented in TOUR Europe's road bike magazine no. 1 thus changing bicycle development.

### 2007

Re-equipment and extension of the test laboratory of Delius Klasing Verlag (Europe's leading bicycle magazines) with zedler.de test stands.

### 2009

Extension of the production capacities for bicycle test stands due to an increasing demand for zedler. de test stands by customers in Germany, Europe, the USA and Asia.

## **AS OF 2010**

Development and construction of dynamic testing systems as well as establishing and setting up of a large dynamic test laboratory for testing services for customers.

## 2011

TOUR – Europe's road bike magazine no. 1 perform seat post tests on testing systems in the lab of Zedler-Institut.

Initial operation of further testing systems of the SAFETY series (fatigue (durability), impact (crash test) and overload).

### 2012

Development of specific pedelec testing systems. Completion and initial operation of further testing systems for luggage carriers and pedals. Extended service in the field of SAFETY testing services: Customers in the field testing services obtain Zedler-Institut test seals in the categories EN, Basic, Advanced and Advanced Plus.

### 2013

Extension of testing capacities by doubling the number of testing systems successively. Development of the block program: mixed Multiload tests for handlebars.

### 2014

Presentation of the new BCS-testing system. For the first time, the three major parameters of the riding behaviour in the case of a full-suspension bicycle chassis can be put into figures with one testing system. Initial operation of the first dynamic fatigue testing system for the overall system handlebar-stem and bicycle fork.

# 2015

The test lab of Zedler-Institut meanwhile comprises 37 static and dynamic testing systems that are in operation around the clock (24/7).

### 2016

From now on BIKE, Europe's mountain bike magazine no. 1, rely on the BCS testing system for the evaluation of chassis and affectionately call it Triceratops.

### 2017

The test lab space alone in the new company building of Zedler-Institut covers 600 sqm, including show lab.

### 2018

The 48 hour promise until test start is given

### 2019

Four test labs are fully equipped. The dynamic testing systems are available at least twice, most of them four-fold. 18 frames can be tested at the same



# **SOCIAL SUSTAINABILITY**

Instead of Christmas cards and presents to business partners and customers we donate a considerable amount (at several times the costs of Christmas presents) to non-profit organisations every year.

In fact, Zedler-Group donate 10% of their expected profit every year



**Aktion Deutschland Hilft** 



**Doctors Without Borders** 



Greenpeace



SOS Children's Village



Unicef



WWF



World Bicycle Relief



- Since 2014 we have donated 30 Cent per kilometre cycled by the "Zedler team" at the cycle tours Ludwigsburg and Sachsenheim.
- In 2014 10 bicycles that are especially designed for African conditions were financed and delivered.
- » In 2015 even 21 robust Buffalo bikes for Africa were donated.
- » In 2016 11 bicycles and numerous accessories were donated.
- In 2017 another 1,100 € were donated the sum being doubled by World Bicycle Relief (on the occasion of a special action), i.e. as a result 16 bicycles and further accessories were donated in 2017 as well.
- In 2018 and 2019 the "proceeds" were on a similarly high level.

# **VOLUNTARY WORK**



AGFK – Work Group Cycle and Pedestrian-Friendly Communities in Baden-Wuerttemberg e.V.; founding member promotion circle



BdFS – Bundesverband der Fahrrad-Sachverständigen e.V. (German association of bicycle experts) founding member and board



BVZF – Bundesverband Zukunft Fahrrad e.V.; (German cycle association); founding member and extended board



DIN – Deutsches Institut für Normung e. V. (German Institute for Standardisation), cooperation



DVM workshop Bicycles & e-bikes, member of programme committee



Chamber of Commerce and Industry CCI - Stuttgart founding member of board of examiners "Bicycle mechanic"



Climate Alliance – City of Ludwigsburg; Cooperation at alliance of entrepreneurs

# MEMBERSHIPS/PARTICIPATION



BVMW – Bundesverband mittelständische Wirtschaft, Unternehmerverband Deutschlands e.V. (German Confederation of Small and Medium-Sized Enterprises), membership and participation in research project "Der Mittelstand.Ressource" (Medium-sized companies. Resource) sustainability benchmarking for medium-sized companies



DGNB – Deutsche Gesellschaft für Nachhaltiges Bauen e.V. (German society for sustainable construction), member



UnternehmensGrün e.V., member



VSF – Verbund Service und Fahrrad e.V. (German service and bicycle association), supporter



Baden Wuerttemberg's WIN-Charta, signatory

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# MILESTONES JOURNALISM – LECTURES



### 1994

Start of cooperation with most important European bicycle magazine TOUR – Europe's road bike magazine no. 1.





## 1997

From now on, consultancy contract with the German publishing house Delius Klasing Verlag, market leader special-interest bicycle magazines. At the beginning "bike" and "TOUR", lateron also "FREERIDE" and "Trekkingbike".



fahrrad.markt.zukunft. Die Messe rund ums Fahrrad

## 1998

Future-oriented lecture on the Product Safety Act, topic "Instruction - product safety" at the Fahrrad.Markt.Zukunft. conference.



## 2001

The first edition of the first book "Die Rennradwerkstatt" ("Road bike Maintenance and Repair Manual") is published and turns out to be one of the most successful bicycle repair books on the market.

LA BICICLETA

CARRETERA



## 2002

Publication of the first edition of the second book "Das Rennrad im Selbstaufbau" ("How to assemble your road bike by yourself").



## **SINCE 1996**

First article about safety deficits of bicycle components, many will follow.



# 2017

Dirk Zedler is honoured for 250 series of the workshop section in the **TOUR** magazine



### 2011

111 - 29 "a & de

SHOW DAILY

SHOW DAILY 19

Like green bananas, cargo bikes need ripening as sales take off

**SINCE 2010** 

Every year, several critical

articles for the Eurobike

Publication of the first edition of the third book "Die Rennrad-Werkstatt für Profis" ("Advanced Road Bike Maintenance").



.......

e-bike

**EMTB** 

**MYBIKE** 

3K

## 2013

Consultancy contract is extended for newly published magazines "e-bike", "EMTB" and "Mybike" of Delius Klasing Verlag.



## 2020

Dirk Zedler presents four lectures at "Infotech" in Switzerland.

# PROMOTING YOUNG PEOPLE

### THREE FIRMLY ESTABLISHED PARTNERSHIPS

- While the control of the control
- >> Tobias-Mayer-Schule (common school) and
- » Anne-Frank-Realschule (middle school)

Set up of a bicycle workshop with equipment, tools and practice material at the charge of Zedler-Institut at the school for children with special needs in Marbach in 2013.

Operation of the workshop by a master mechanic cycle craft from the Zedler company together with the social worker of the schools once a week.

an der Marbacher Uhlandschule v	on die neu eingerichtete Werkstatt ox. Von Dominik Thewes		IVIV
men minem, to shot wer et for den Redamschef und die seitstern Ginte der Werbatzt- sterner Ginte der Werbatzt- sterner Ginte der Werbatzt- sterner der State auf der State med "nech leiten sitten hatte angenäten solen alleite im vergragenen Jahr 2000000 "den State im vergragenen Jahr 2000000 "den der State der State sollen sollen "den der State der State sollen sollen der State der State sollen sollen mit der State der State der State der State der State der State der State der State der State der State mit der State der State der State der State der State der State der State der State der State der State mit	ner beschiebtend. Ernis Erlei halt Text. Erlei halt Text. Erlei halt text. Erlei halt halt halt halt halt halt halt halt	or Laborate VIII, Billety was due from Ormale pro- promised Jain Dovid, Tokina Billety Worlden, James Billetyngowner Urit Jaulier und der Urbal, Amingels die Fartnere bagt. fanktioniert, fanktioniert alseberfah auch John See der Schollet, erstellere Schlager, Den Weit der Erkhaupper termen Jahlie- tente und Chan Worlde vom Standlichen Schallete. Will die Billetyngenemen halt die- kstaten und Chan Worlde vom Standlichen.	alastifile Mitopanis, unive Stellerbrie STR- Rober der Üblienbeltule, derud Schlager (so etw. hontet tras- erugigietter Partiere geflandes werden auf Endler hat Hotel als enter Berrichschaf in Raden Wirtstendung die sweiglietige Aus- hälding vom Enbersalmssterer aughobeis Und auch auf betrier Aushi auf von der
Eine wertreller ist die Bildungspart- serschaft mit dem Ladwigsburger Redspa- tielleten und den den Markecher Scholen	den Fernengelinder, der heute 18 Mit- urbeiter beschiltigt, überlaugt zustande kan, mi der gaten Nachberschaft geschal-	on flarigatides, wie de begronnen hat, honnet was Guine dabel bernant, augte est Zumal mit Diek Zadler nicht mar ein lach.	Sinderachale pricessees.  Element der sänfante Analite aus Mar- bach, "int des eine Win, Win, Ghautton fil

### **EDUCATIONAL PARTNERSHIP**

With Lichtenstern-Gymnasium in Großsachsenheim – "Junior-Engineer-Academy"

Charity partnership with the Ludwigsburg cycle association RSC-Komet and Lichtenstern-Gymnasium in Sachsenheim. Both of them organise one cycle tour per year. We invite employees, customers and business partners to participate in these events and assume the costs of participation. The incurring participation fees as well as our additional donations are to support the youth work of RSC Komet and the high school.





### **SCHOOL CLASSES**

Supervision of pupils in the introductory internships BOGY from high school and BORS from middle school.

We frequently offer guided tours for school classes with the possibility to visit the workshop, the laboratory as well as the museum with the historical bicycles. We regularly welcome for example classes of bicycle mechanics of the professional training school BBW Waiblingen and of the vocational Heinrich-Kleyer school from Frankfurt/Main.

Furthermore, we always offer internships for pupils, apprentices and students.



### **MASTER SCHOOL**

Two days per year Dirk Zedler is the lecturer of a master class at Bundesfachschule für Zweiradmechaniker (federal school for two-wheel technology). The training days in Frankfurt/Main are held at highly reduced fees.

In addition, the masters to be get the opportunity on another date to attend three further special presentations at Zedler-Institut about the state of the art in testing technology. This date includes a visit of the bicycle museum.



### **TRAINING**

Since 2004 we have trained young people in various professions. Currently we have one apprentice.

Training of bicycle mechanics, in most cases socially disadvantaged adolescents with special needs.

First company in Baden-Wuerttemberg to take on apprentices for the job as bicycle mechanics in 2004.

One of the first companies to take on apprentices for the job as two-wheeler mechatronic technicians, subject bicycle, in Baden-Wuerttemberg, in 2014.



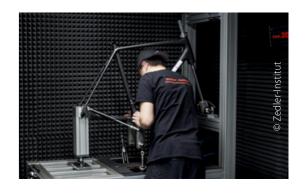
# PLACE TO STUDY AT BADEN-WUERTTEMBERG COOPERATIVE STATE UNIVERSITY, STUTTGART (DHBW)

As early as in 2018 a further new training place was created.

Since autumn 2018, the team of Zedler-Institut has been supported by a permanently employed student of the study programme International Business at Baden-Wuerttemberg Cooperative State University, Stuttgart (DHBW). Among other things, she is responsible for the topics sustainability, the training and seminar area as well as for the catering of the events.

### PROMOTING YOUNG PEOPLE IN GENERAL

In particular, promotion of socially disadvantaged adolescents with special needs. One of our educational partnerships is a school for children with special needs and one of our employees graduated from such a school. We offered him an apprenticeship, accompanied him to a successfull exam and employed him as an assistant to technology. And what is more, he makes a great job in his field.



### SPONSORSHIP OF CHILDREN

Sachverständigenbüro für Fahrradtechnik Zedler has sponsored godchildren since 2005. Currently, this is Edgar from El Salvador.

Zedler – Institut für Fahrradtechnik und -Sicherheit GmbH has supported godchildren since 2010. At present, this is Rasmata from Burkina Faso who obtains support.

Gesellschaft der Fahrrad-Sachverständigen mbH (GDFS) has supported our godchild Milady from Ecuador since 2016.







# **SOCIAL CORPORATE MANAGEMENT**

### **FAIR TERMS**

All employees are permanently employed on fair terms. Temporary work contracts, temporary employment agencies etc. are no alternative for us.

### **PART-TIME EMPLOYMENT**

Since the foundation of the company we have offered part-time jobs to make it easier for job-returnees to re-enter into working life.

### **WORK PLACES**

All office work places have meanwhile been equipped with two low-radiation monitors. Bright work places with many plants and mainly real wood desks ensure an agreeable working climate.

### **PROTECTION**

There are extensive personal protective equipment and other auxiliaries (sack truck, lifting carts etc.) available for the daily work routine in the test laboratory, to reduce physical stress or health risks as far as possible.

All laboratories are noise-damped with targeted noise prevention measures.

The involvement and further training of employees into the work organization, into ergonomics and process planning as well as into worker and health protection in order to meet the individual needs and to enhance the motivation go without saying in our company.



Sick notes of our employees,

no more than 3.75 days (German average: 10.6 days, source: destatis.de)





## BARRIER-FREE AND DISABILITY-FRIENDLY

The building was designed in consideration of barrier-free and disability-friendly aspects. This includes among other things the lift with disabled access, the barrier-free hallway and a barrier-free toilet.

### **ERGONOMICS**

One of our employees is permanently further trained in the field of ergonomics and ergonomic work place design and implements the gained findings in the company.

High-quality furniture and the possibility of changing again and again between various seats and standing positions are inherent component of our work place.

### **HEALTH**

Zedler-Group has long since attached great importance to promoting cycling. Change rooms, shower facilities, corporate towels and a drying room have been provided for quite a long time. The new water dispenser as well as the coffee machine are available for free to all employees.

NO temporary workers

# Wages clearly above minimum wage

NO temporary work contracts











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# **EMPLOYEES**

### PROPORTION OF WOMEN

We do not need gender diversity or other buss words. Women and men have always been welcome on equal terms as employees and as apprentices. Currently 12 of the 26 permanently employed team members are female.

### **RELIGIOUS DIVERSITY**

At Zedler-Group Protestants and Catholics as well as Muslims, members of the free churches and atheists work constructively together.

### **AGE STRUCTURE**

The age structure at Zedler-Group is as shown on the right. The high columns are due to a few long-term employees who have reached a respective age as well as to various students who were taken over following the successful completion of their bachelor/master theses.

This structure also reflects the average period of employment.

### PERIOD OF EMPLOYMENT

The average period of employment of the present employees is 6.77 years.

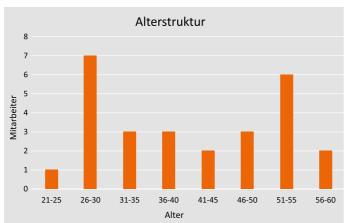
This rate is however not higher due to the considerable growth of the company in particular in the past 10 years, as the team was joined by a few new colleagues. Many of them are bachelor or master students who had written their theses at Zedler-Group before.

### **INFORMATION OF EMPLOYEES**

Visualisation for all employees and visitors with direct access to the company computer mounted close to the entrance. It displays the regularly updated data relating to energy consumption and generation as well as the water values and information on waste and recycling. In addition, the relevant facts from the monthly evaluated data recording are communicated regularly.

- » Smarthome
- Data recording
- SolarLog









# **OFFICE OPERATION**

### MATERIAL CONSUMPTIONS

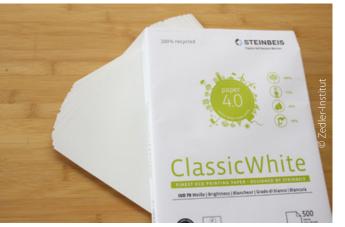
No purchase of cardboard cartons since the foundation of the company. We re-use cardboard boxes of the shipments received as well as used excess cardboard boxes of the bicycle retailer in the vicinity.

### **PAPER**

We have been promoting the paperless office with customers and partners, e.g. insurers in the expert's report department, since the beginning of the technical possibilities. Today, 98 % of the correspondence is conducted electronically. Necessarily, one exception are the expert's reports for the courts.

- » Recycling paper
- >> FSC-paper
- Double-sided printing: if printing at all, efficient paper use is standard in our everyday routine in the office. Misprints from forced one-sided printings of expert's report for the courts are re-used by us as scratch paper.





98% of electronic correspondence

of additionally purchased packagings

Climate-neutral dispatch with DHL





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2016

Pedelec accompanying documents pass the tests by the trade supervisory authorities and comparable authorities

# **MILESTONES TECHNICAL DOCUMENTATION**

#### repeatedly without initial suspicion, not only in the D-A-CH-region, but also for example, in France and Poland. 2008 2010 1995 The language offer becomes Development of the modular First and at the same time exotic: the 16 languages user manual system: The trend-setting user manual. offered include among others customers can choose between Concept, photography Arabic, Chinese, Japanese and Basic, Brand Basic, Individual and texting by Korean. and Premium manuals. Dirk Zedler. 2013 2018 2002 The user manual offer meanwhile The Stiftung Warentest balance First steps to build up a pool of comprises more than 30 languagremains flawless. Since 2009, translators with a high affinity to es for customers worldwide. the manuals made by Zedler-Inbicycles for the common European Supply of the one millionth Basic stitut have been rated 5 times languages. and/or Brand Basic manual. "very good", 9 times "good" and 2009 1997 only once "satisfactory". German product testers (Stiftung First customers from other None of the manuals was rated Warentest) European countries order user "adequate" or worse. manuals. test 14 bicycle user manuals (test 05/2009): 2012 2006 4 x VERY GOOD -The regular customers 2014 2019/2020 From now on, the technical of these 3 from Zedler.de ordering user manuals from documentation department 3 x GOOD -Extension of the portfolio to FSC-paper for all Zedler-Institut include more accompanies recalls and draws the needs of pedelecs and of these 1 from Zedler.de customers as standard than 100 bicycle brands and 1998 up relevant documents in bicycle fleets. Risk analyses, 7x SATISFACTORY component manufacturers. several languages. declarations of conformity Lecture about user manuals of these 0 from Zedler.de and type plates complete the and liability "Instruction portfolio. – product safety "at the fahrrad.markt.zukunft. conference.

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# **WASTE MANAGEMENT**

Sorting by type into the collection waste containers of external disposal companies (cardboard/paper container, organic waste collection bin, Ludwigsburg's "round" and "flat" waste collection bins, separate containers for alu scrap and steel chips as well as further waste metals, glass, electronic scrap, batteries)

# Sorting by type for a reasonable recycling







<b>Emptyings</b>	mptyings		2017 (from 08/2017)		2018		2019	
Waste containers	Litres	Emptyings	Litres	Emptyings	Litres	Emptyings	Litres	
Organic waste	60	17	1020	34	2040	25	1500	
Residual waste	120	14	1680	21	2520	13	1560	
Waste paper	1100	2	2200	26	28600	26	28600	
Total	1280	33	4900	81	33160	64	31660	















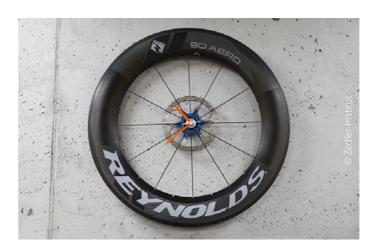


# **UPCYCLING**

With creativity and technical skills useful things (or is this already art?) can be created from bicycle components which not only fascinate bicycle enthusiasts. In our company building we refrained from buying door handles, coat hangers, toilet paper holders, pen holders, towel holders, watches and key tags and made them from bicycle components. This not only saved resources and energy in our company, but has meanwhile fascinated many hundreds of visitors in the building and in particular in the seminar area and inspired them to copy. Instead of disposing of irreparably damaged bicycle components (some of which are made of non-recyclable carbon), we re-use them.



















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# **MILESTONES OF EXPERT'S REPORTS**



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# **OUTLOOK**

In practise, everything is actually "done" for us: With a climate-positive building including the aim of achieving the platinum DGNB e.V. certification, in fact climate-neutral business operations we have overfulfilled all postulated targets of politics and industry since quite a long time.

Nevertheless, we intend to realise internal improvements. These are mainly documentary improvements. That is to say we will lay down bindingly the rules already in place for all employees in the weeks to come. These are in detail the purchasing guidelines subdivided in consumables and investment goods as well as the materials management of each work place and the central collection place.

In the energy management we will push further the

manufacturers of the heating, ventilation and compressor components to achieve still better results for the coordination of the different technical systems. Respective dates for a mutual coordination have already been made, one of the targets has been established.

From now on we will issue a monthly internal newsletter to improve the communication with the employees. This newsletter will mainly deal with the sustainability topics.

With the additional dial gauges installed in December 2019 we will be able to analyse and report in a still more precise way.

The sustainability report 2020/2021 will then be established on the basis of an internationally recognized framework.





